THE

TECHNICAL BRIEFING MAY 20, 2016



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MAKATI: A LANDMARK OF CHANGE



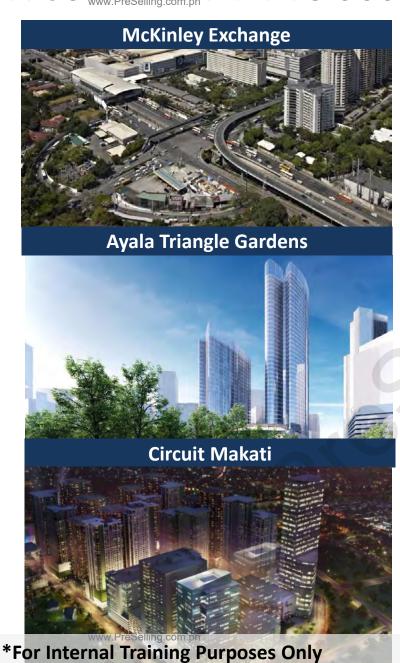
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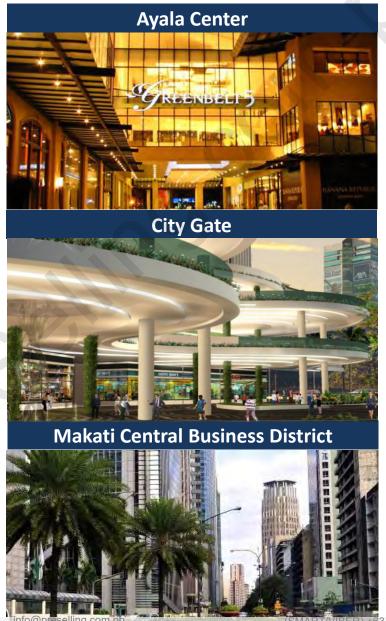
AN ICON OF DEVELOPMENT





A COMMITMENT TO SUSTAIN THE CITY'S STATURE







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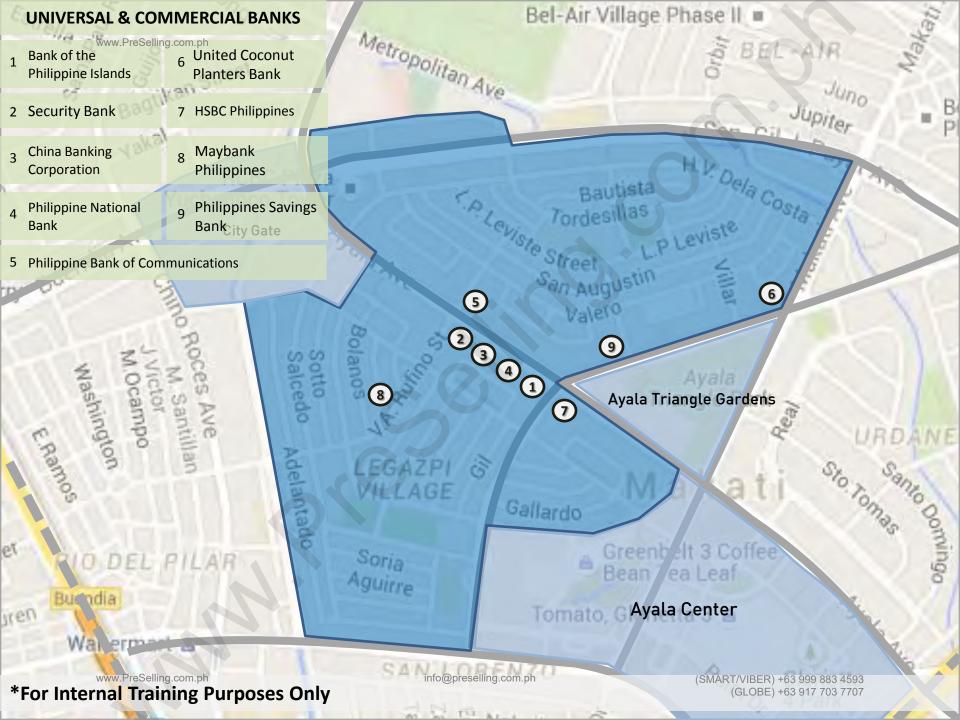
OVER 1.5M DAYTIME POPULATION

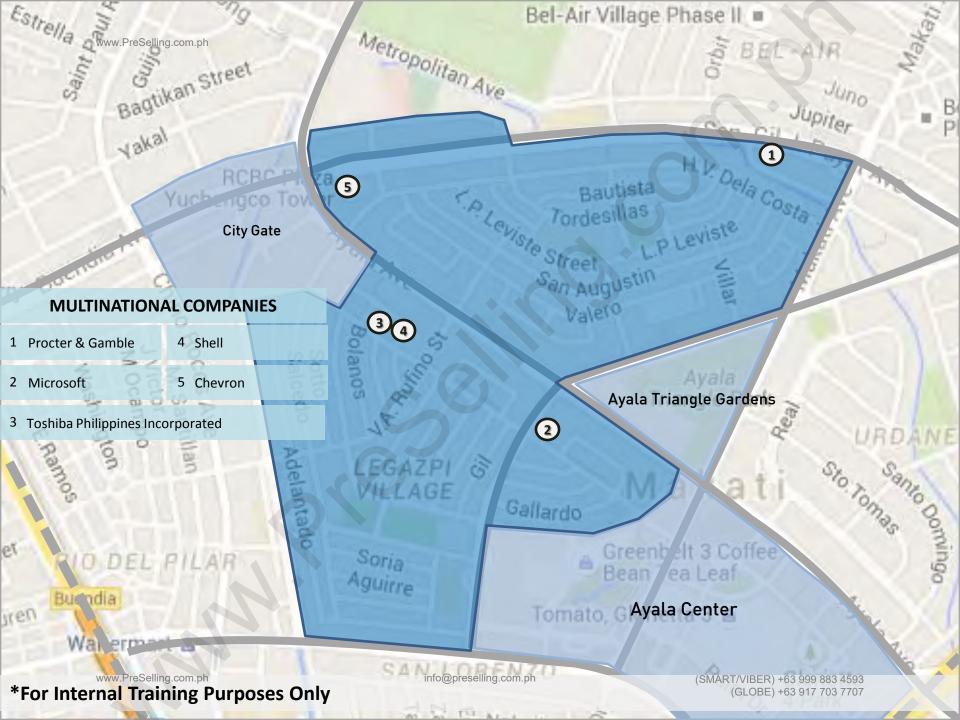
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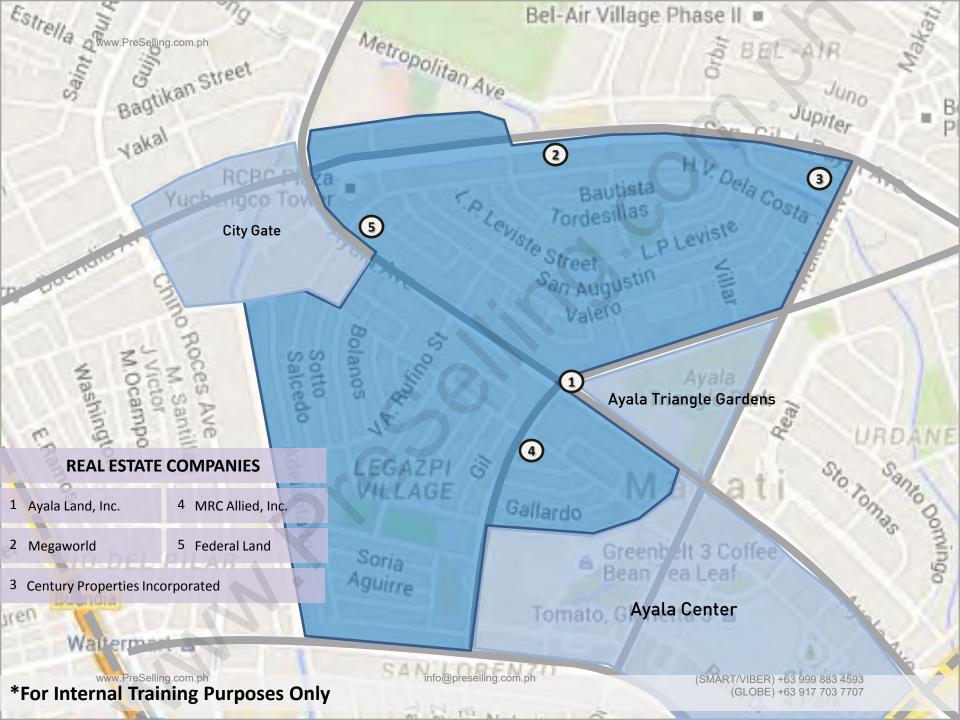


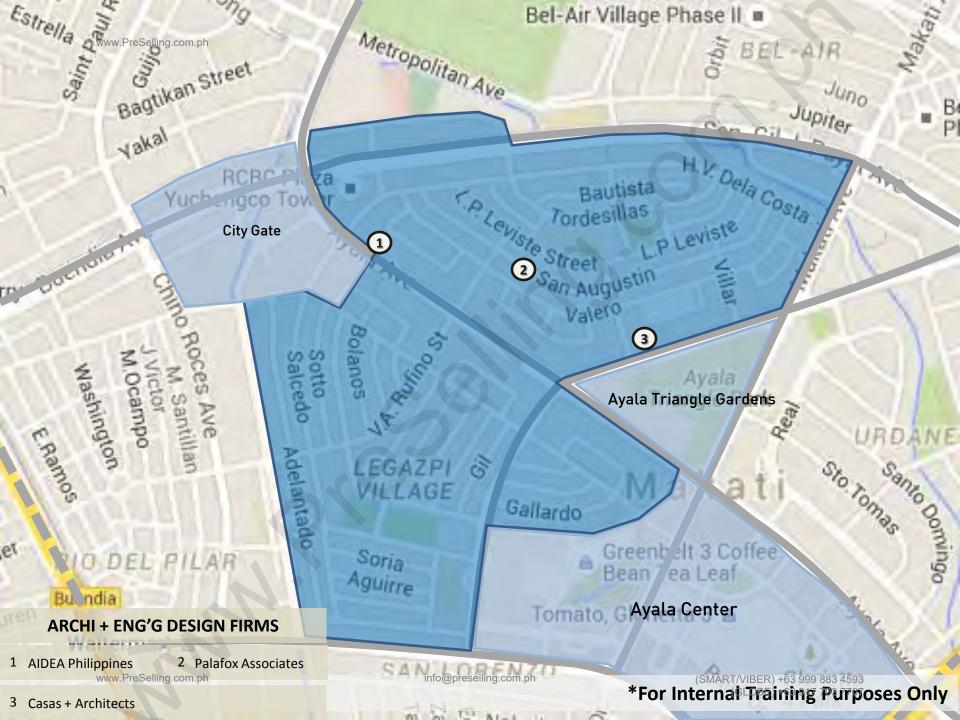
ADDRESS OF CHOICE

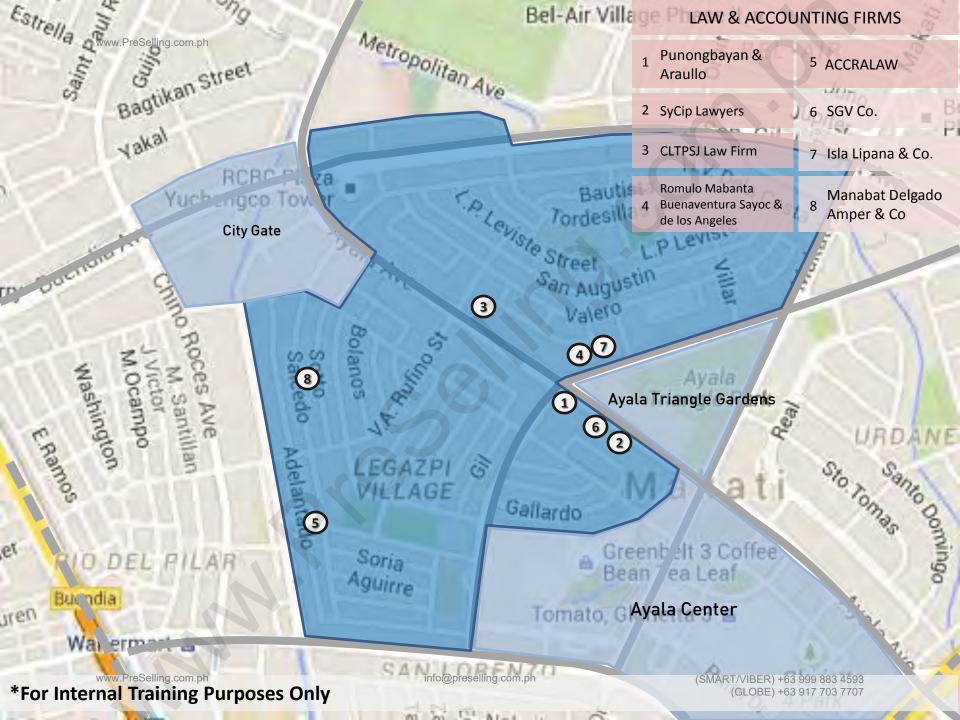


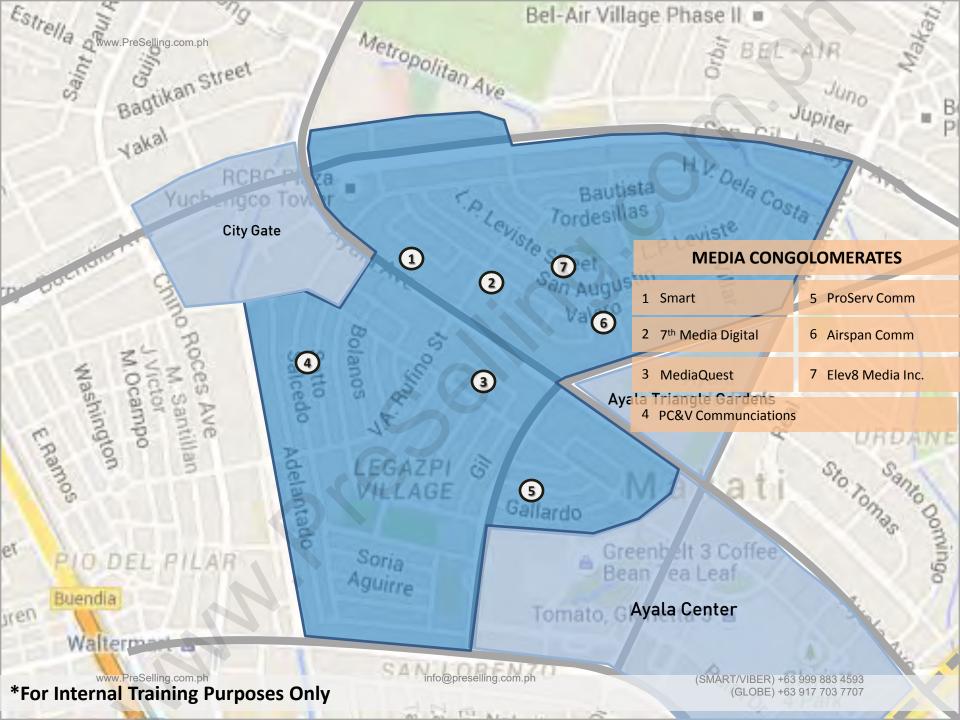


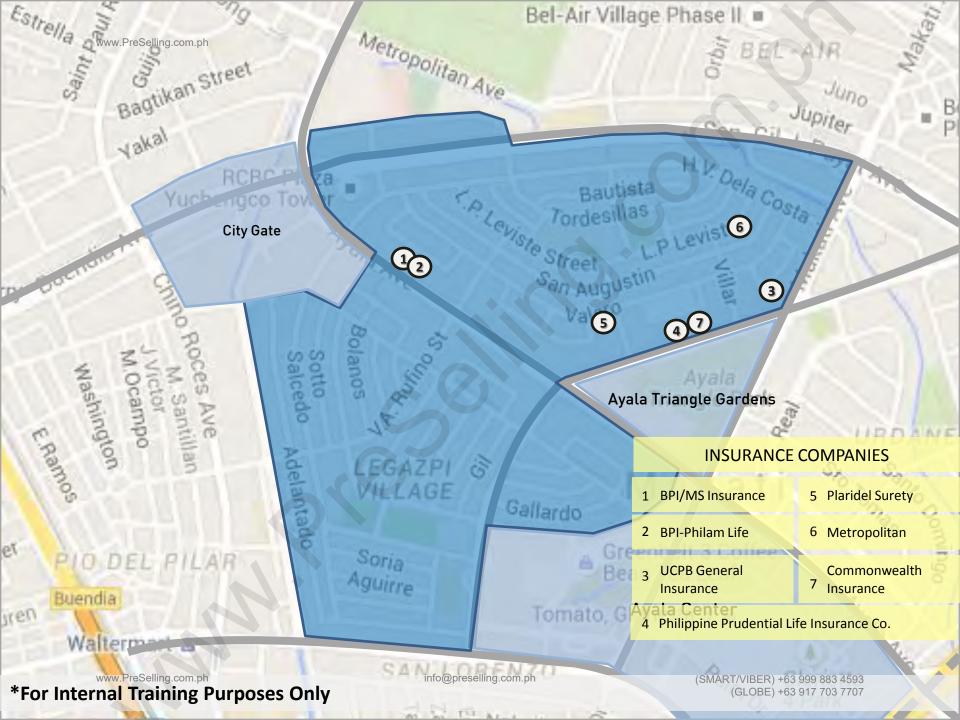


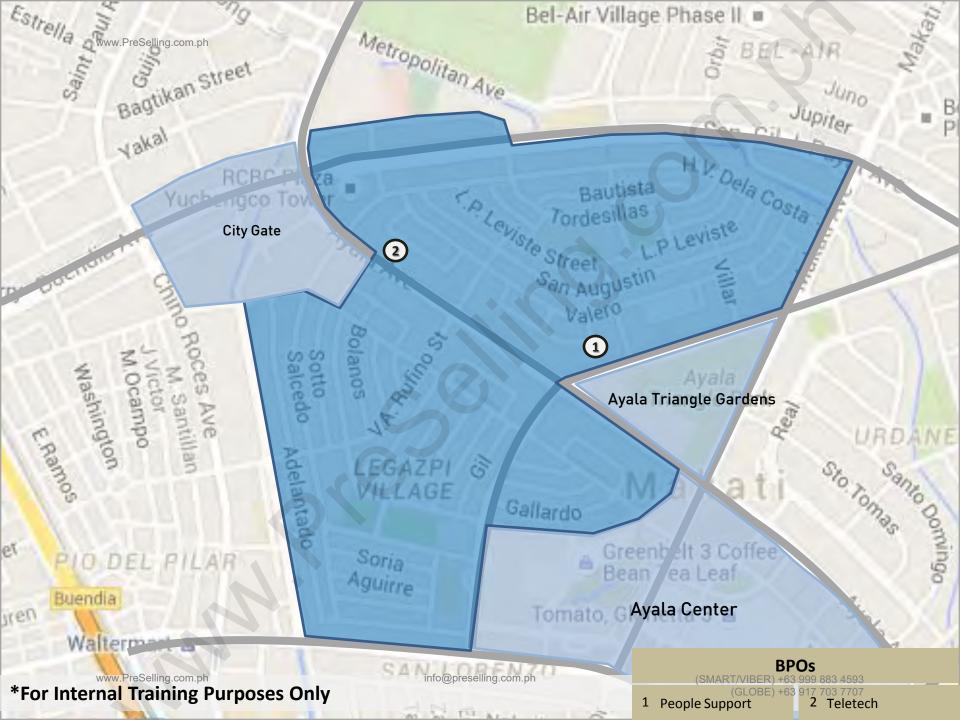












UNIVERSAL & COMMERCIAL BANKS

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Bank of the Philippine Islands

- 6 United Coconut Planters Bank
- 2 Security Bank

Philippine National

- 7 HSBC Philippines
- 3 China Banking Corporation

Bank

- 8 Maybank Philippines
- 9 Philippines Savings Bank
- 5 Philippine Bank of Communications

MULTINATIONAL COMPANIES

- 1 Procter & Gamble
- 4 Shell

2 Microsoft

- 5 Chevron
- 3 Toshiba Philippines Incorporated

REAL ESTATE COMPANIES

- 1 Ayala Land, Inc.
- 4 MRC Allied, Inc.
- 2 Megaworld
- 5 Federal Land
- 3 Century Properties Incorporated

ARCHI + ENG'G DESIGN FIRMS

- 1 AIDEA Philippines 2 Pa www.PreSelling.com.ph
- es 2 Palafox Associates
 PreSelling.com.ph
- 3 Casas + Architects



LAW & ACCOUNTING FIRMS

- Punongbayan & Araullo
- ⁵ ACCRALAW
- 2 SyCip Lawyers
- 6 SGV Co.
- 3 CLTPSJ Law Firm
- 7 Isla Lipana & Co.
- Romulo Mabanta
 4 Buenaventura Sayoc &

de los Angeles

Manabat Delgado Amper & Co

MEDIA CONGOLOMERATES

1 Smart

- 5 ProServ Comm
- 2 7th Media Digital

MediaQuest

7 Elev8 Media Inc.

6 Airspan Comm

4 PC&V Communciations

INSURANCE COMPANIES

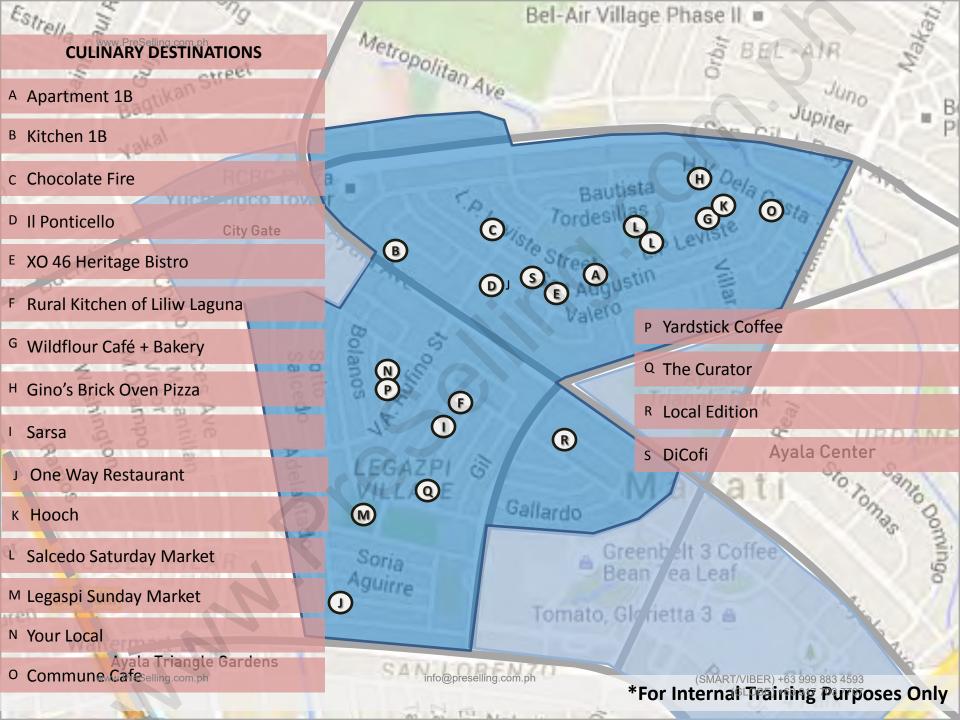
- 1 BPI/MS Insurance
- 5 Plaridel Surety
- 2 BPI-Philam Life
- 6 Metropolitan
- 3 UCPB General Insurance
- 7 Insurance
- 4 Philippine Prudential Life Insurance Co.

BPC

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1 People Support

2 Teletech



CULINARY DESTINATION

A Apartment 1B

B Kitchen 1B

c Chocolate Fire

D Il Ponticello

E XO 46 Heritage Bistro

F Rural Kitchen of Liliw Laguna

^G Wildflour Café + Bakery

H Gino's Brick Oven Pizza

Sarsa

J One Way Restaurant

к Hooch

L Salcedo Saturday Market

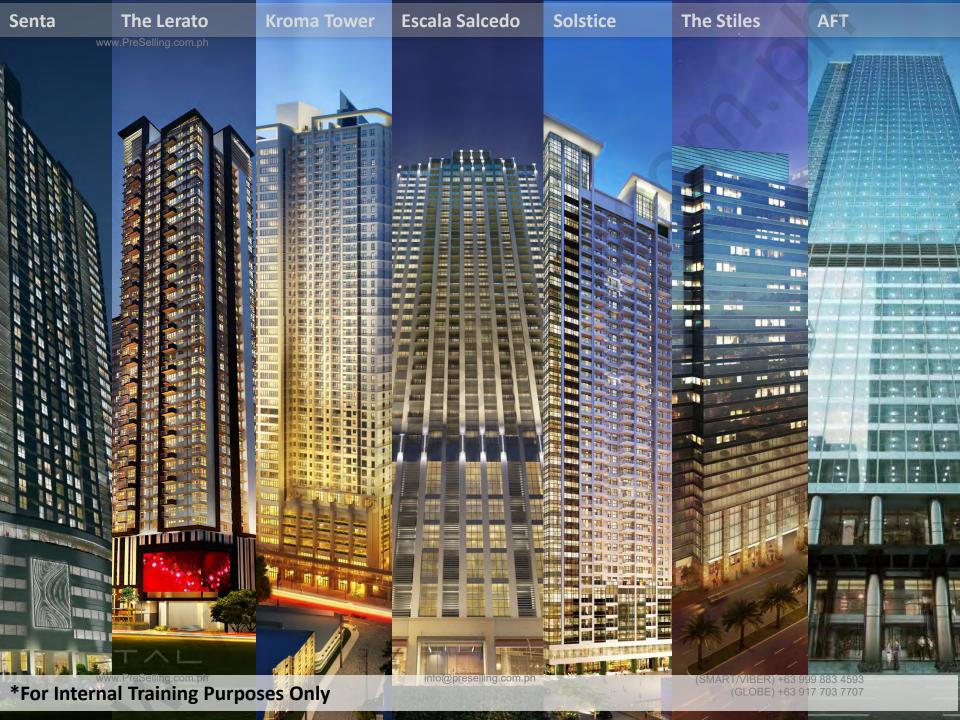
M Legaspi Sunday Market

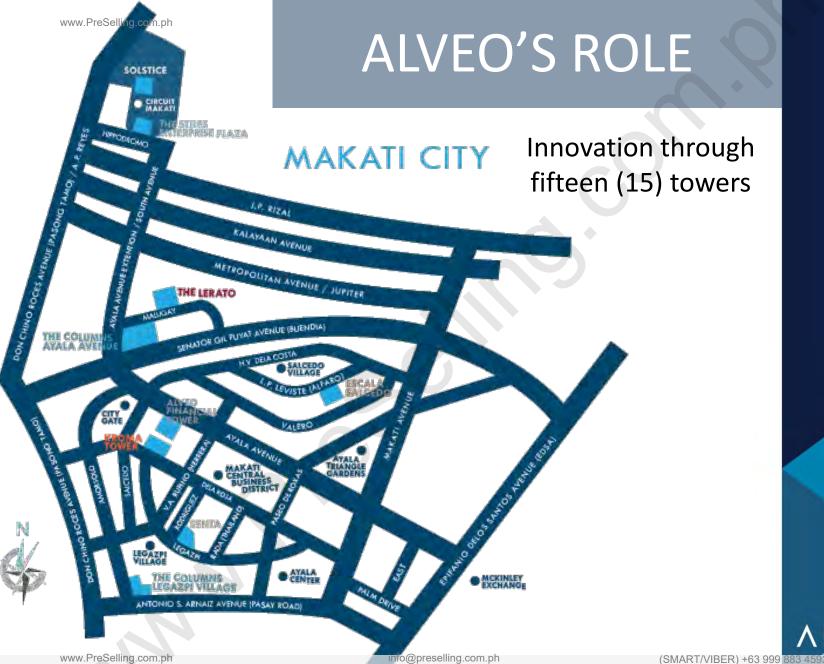
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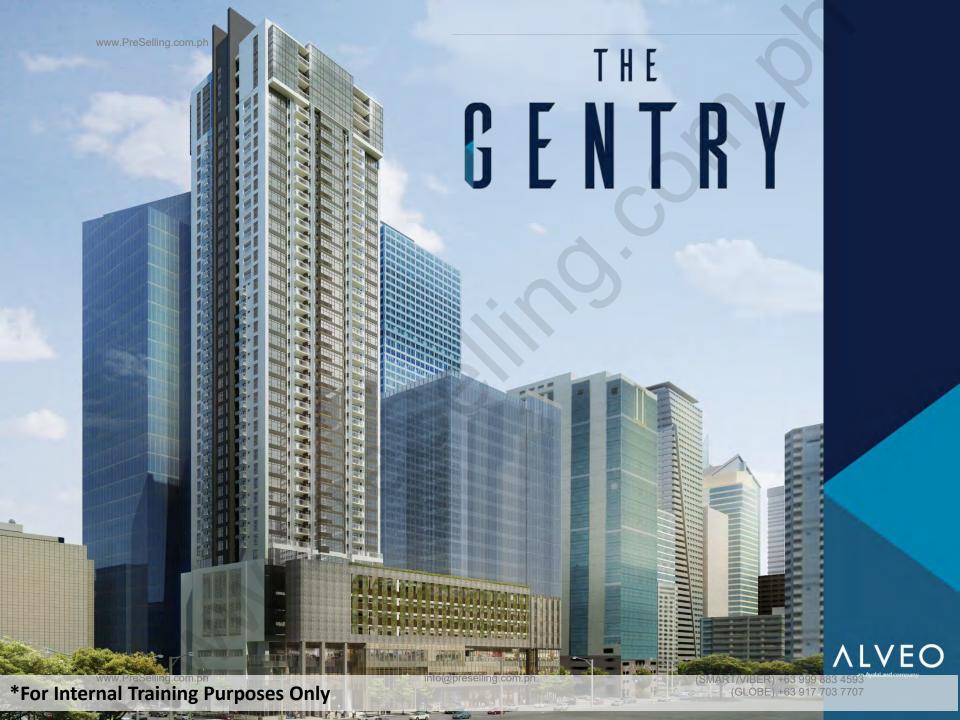




ALVEO



ALVEO



GENERY

The elite or people of high social status

Signifies an elevated and prestigious lifestyle













KEY INSIGHT

People want to live in Makati for prestige and urban conveniences. Salcedo Makati is associated with unique and distinct affluent lifestyle.

MCBD's PRESTIGIOUS SOCIAL AND BUSINESS HUB

MCBD, SALCEDO ADDRESS

"Forbes Park" of condo living

Directly adjacent to Ayala Avenue

Exclusive neighborhood with distinct character

MULTI-USE MASTERPLAN CONCEPT

Master planned by Benoy, an internationally acclaimed and award winning firm of architects and master planners

Integration of residential, office and retail components

High investment value (rental and appreciation)

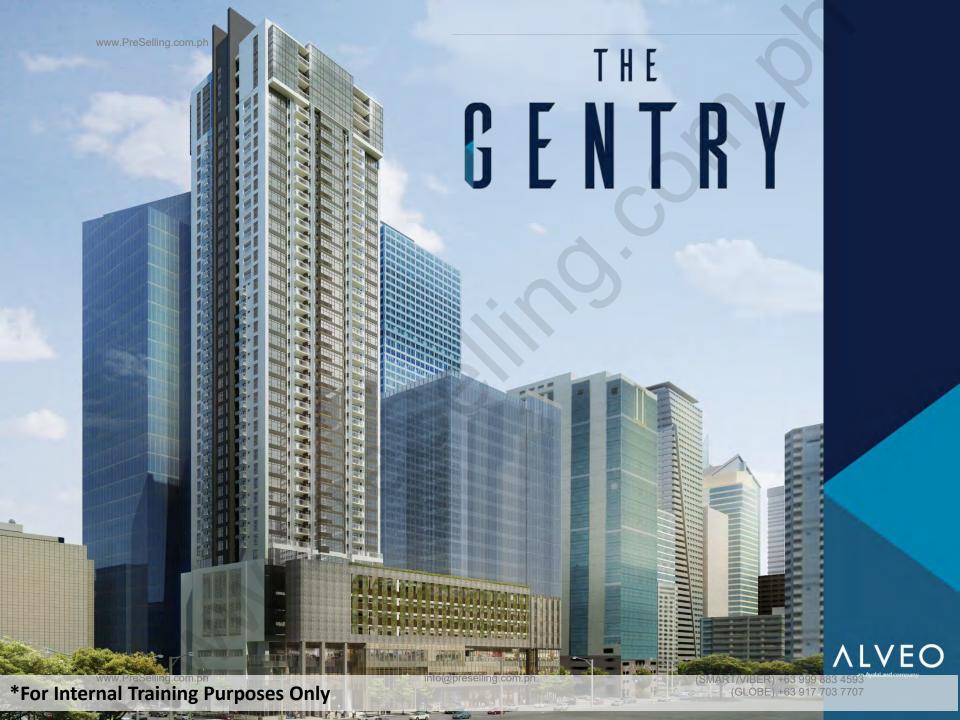
DEVELOPED BY AYALA AND ALVEO

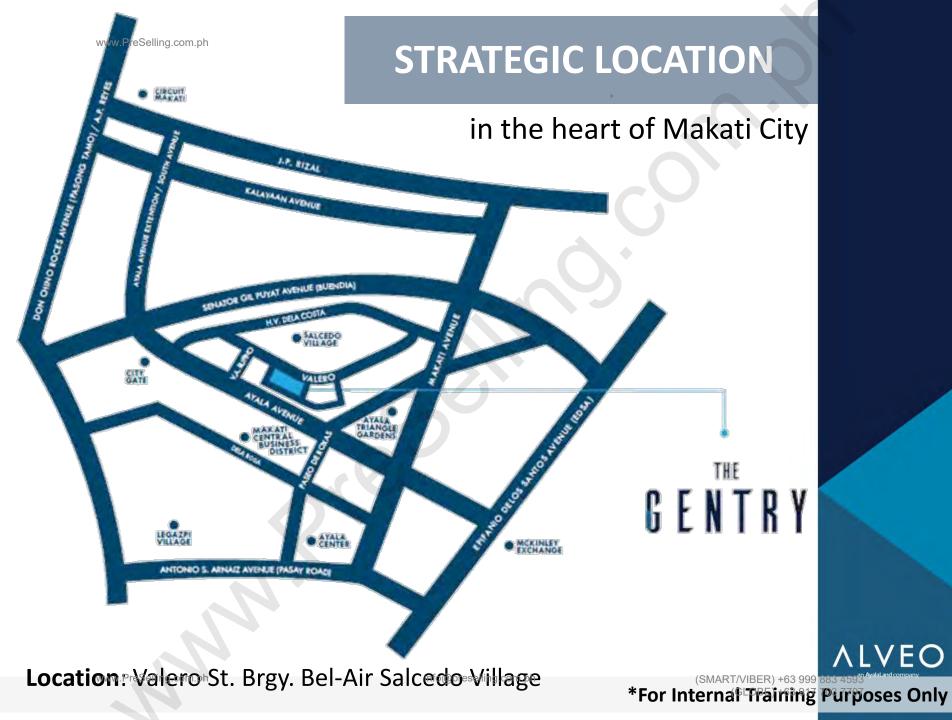
Leading developer

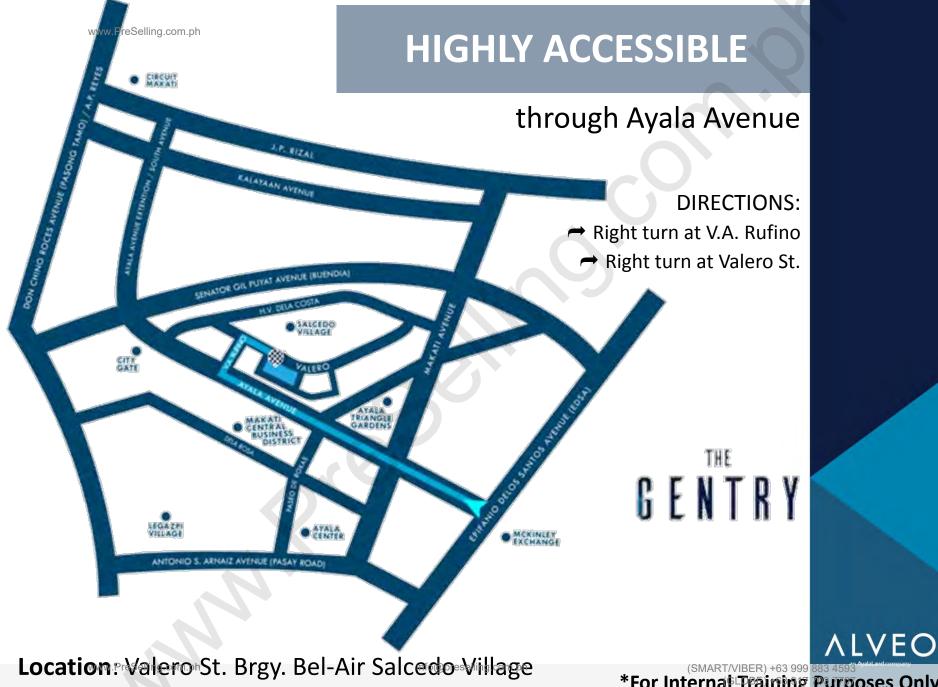
Proven track-record

Premium quality

NLVEO







*For Internal Praining Purposes Only



Located in the heart of Makati,

GENTRY

is MCBD's icon of prestige where distinct urban lifestyles merge in one powerful destination

Land area : 4,557 sqm

FAR : 16

Total GFA : 72,819 sqm

Residential : 35,639 sqm

Office : 30,304 sqm

Retail : 6,876 sqm

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A district of its own,

G E N T R Y

is a one-of-a-kind master planned multi-use development in the heart of Makati, featuring three (3) main components:

Residential tower

Office tower

Retail

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THE GENTRY RETAIL



A three-storey retail component comprised of upscale retail shops set to www.preexcite and draw people towards the development (SMART/VIBER) +63 !

ALVEO

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THE RETAIL



- Three (3) levels of retail located at the GF, 2F and 3F

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 ** 3,800sqm gross leasable area

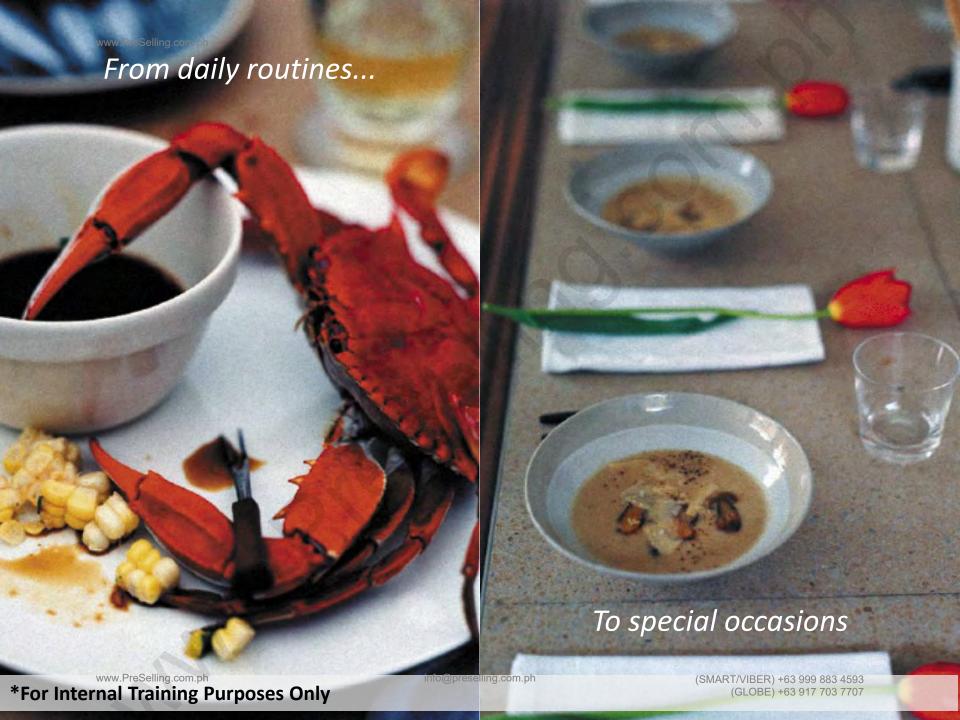
- Hole-in-the-wall concepts
- Provision for fitness gym
 Target opening by 2022



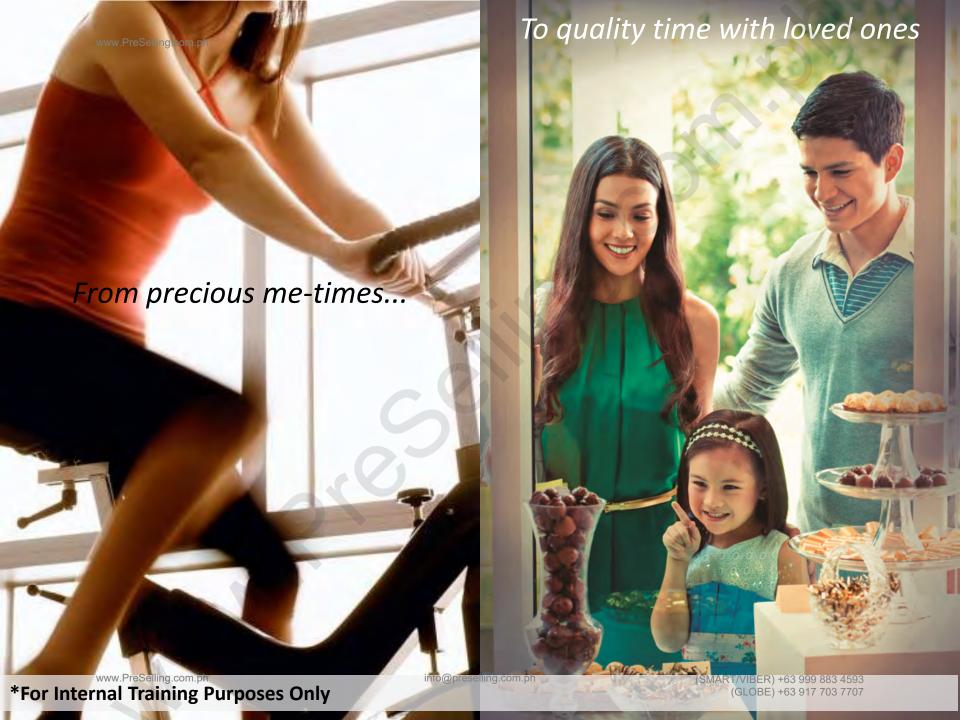
THE RETAIL VISION











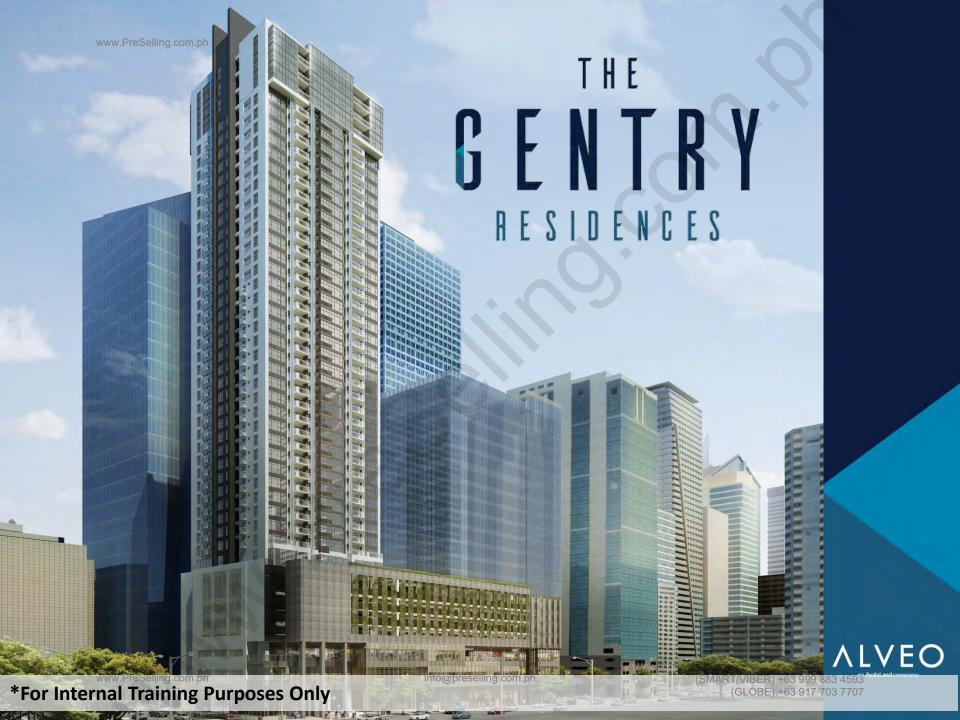






THE RESIDENCES







GENTRY

RESIDENCES

	Ave	No. of	No. of Units	
Unit Type	Area	Physical Count	Mktg Count	Mix
Studio	30	38	38	13%
1-Bedroom	59	109	109	38%
3-Bedroom		142	142	49%
Regular 3BR	149	27	27	9%
Investor Suites	125	13	13	4%
Investor Suites (2BR+S)	125	102	102	35%
2-Bedroom	95	102	102	35%
Studio	30	102	102	35%
Total	67	391	289	

Residential GFA : 35,639 sqm

Typical Floor Plate : 951 sqm

No. of Parking Slots : 385 slots

lling.cquhnover Date

(SMART/VIB **2)** 2+6**2 992 3**83 4593 (GLOBE) +63 917 703 7707

BUILDING ZONING

Office

Penthouse (1 floor) 49F 48F Executive zone (2 floors) 47F 46F 45F 43F 42F 41F 40F High zone 39F (13 floors) 38F 37F 36F 35F 33F 32F 31F 30F Residential 29F 28F 27F 26F 25F 23F 22F Low zone 21F (19 floors) 20F 19F 18F 17F 16F 15F 12F 11F 10F Amenity zone (1 floor) 9F Р8 Podium parking Residential Р7 (4 levels) Р6 Office/Residential P5 **Retail floors** 3F 2F (3 floors) Retail GF Residential Lobby Retail/Office Basement parking В1 B2

(3 levels)

No. of Physical Floors:

43 physical floors

No. of Residential Floors:

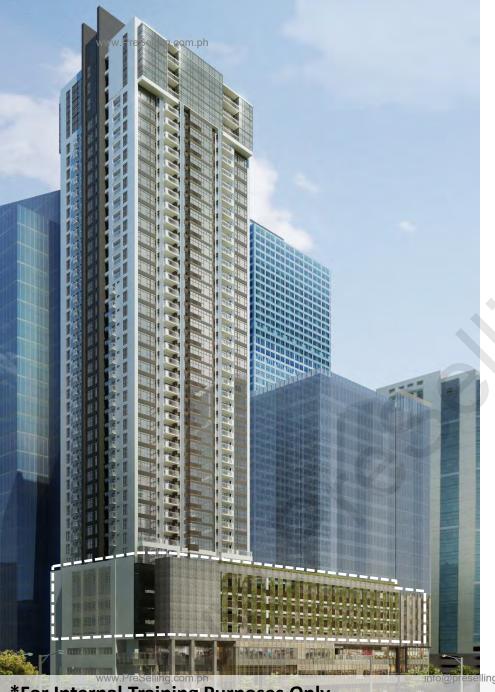
36 residential floors

Building Height:

149 meters



*For Internal Praining Purposes Only



PODIUM PARKING

No. of Floors: 4 parking levels **Location**: P5, P6, P7 and P8

No. of Residential Parking Slots: 385 slots

Parking Level	Allocation	No. of Residential Parking Slots
Podium 5	Office/Residential	12 slots
Podium 6	Residential	128 slots
Podium 7	Residential	131 slots
Podium 8	Residential	114 slots
Total		385 slots

Typical Height Clearance: 2.4 meters

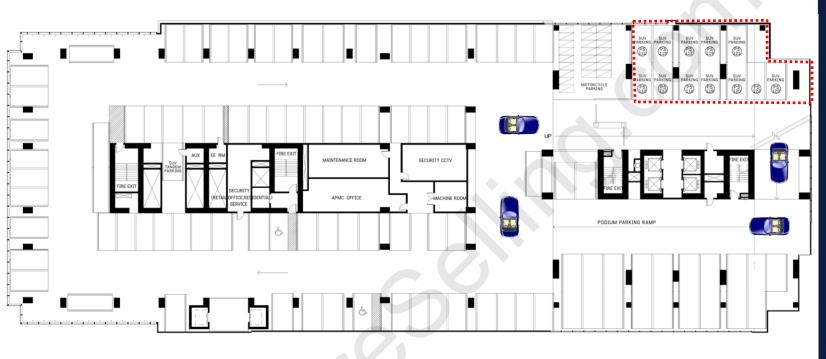
Parking Types : Regular, tandem and

parallel parking slots

On-ramp Parking Slope : 5%

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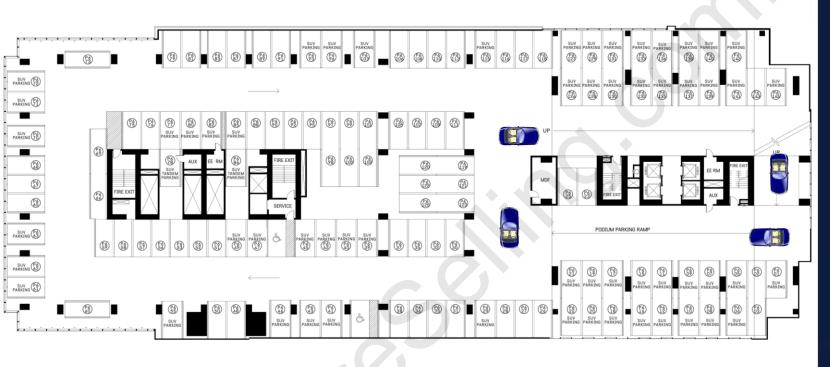
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PODIUM 5

- Allocated for office and residential parking
- Total residential parking slots in Podium 5 is 12 slots
- RFID & boom gate will be installed to separate parking slots allocated for residential units
- On-ramp parking with 5% slope

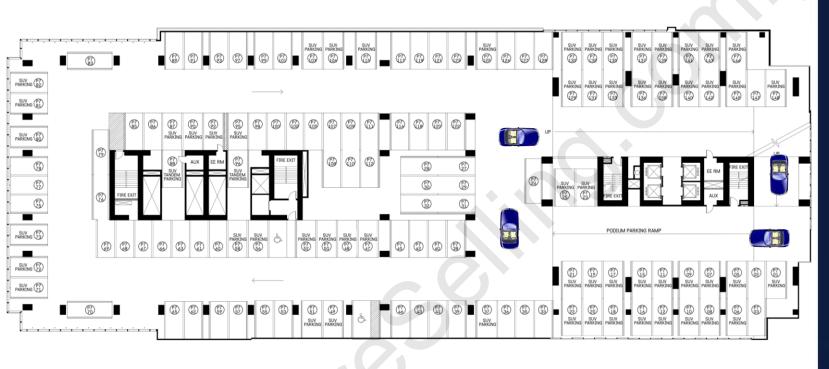




PODIUM 6

- Allocated for **residential** parking only
- Total residential parking slots in Podium 6 is **128 slots**
- RFID & boom gate to separate parking slots allocated for residential units installed in P5
- On-ramp parking with 5% slope

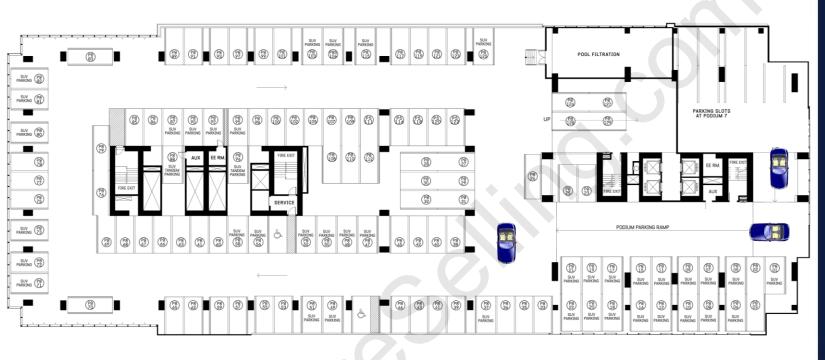




PODIUM 7

- Allocated for residential parking only
- Total residential parking slots in Podium 7 is **131 slots**
- RFID & boom gate to separate parking slots allocated for residential units installed in P5
- On-ramp parking with 5% slope





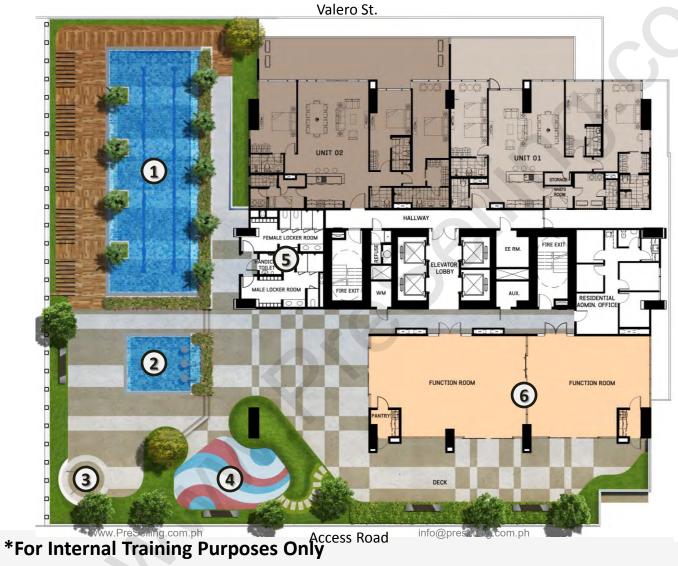
PODIUM 8

- Allocated for residential parking only
- Total residential parking slots in Podium 8 is **114 slots**
- RFID & boom gate to separate parking slots allocated for residential units installed in P5
- On-ramp parking with 5% slope



RESIDENTIAL AMENITIES

Over 1,000 sqm of amenities located at the 9th floor of The Gentry Residences to complement a distinguished lifestyle



- 1. 20m lap pool
- 2. Kiddie pool
- 3. Outdoor shower
- 4. Kids' play area
- 5. Male/female shower and changing rooms
- 6. Function rooms with spill over deck (approx. 195 sqm)





RESIDENTIAL FLOORS

No. of Residential Floors: 36 floors

Residential Floor Numbering:

Starting from 9th to 49th floor (except 13th, 14th, 24th, 34th and 44th floors)

Zoning	No. of Floors	Floors	Units/ Floor
Amenity	1	9F	2 units
Low Zone	19	10 th - 31 st	9 units
High Zone	13	32 nd – 46 th	8 units
Executive	2	47 th – 48 th	4 units
Penthouse	1	49 th	4 units
Total	36		

Hallway Width: 1.5 meters

AMENITY ZONE 9TH FLOOR



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	Units/	Size	
Unit Type	Physical	Mktg	Range (sqm)
Studio	-	-	-
1BR	-	-	-
3BR	2	2	204-224
Regular 3BR	2	2	204-224
Investor Suites	-	-	-
Investor Suites (2BR+S)	-	-	-
2-Bedroom	-	-	-
Studio	-	-	-
Total	4	4	

Floor-to-Ceiling Heights	Amenity Zone
Living/Dining/ Bedroom	At least 3.0m
Kitchen/Utility/ Maid's Room	At least 2.7m

Hallway Width: 1.5m (SMART/VIBER) +63 999 883 4593

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LOW FLOOR

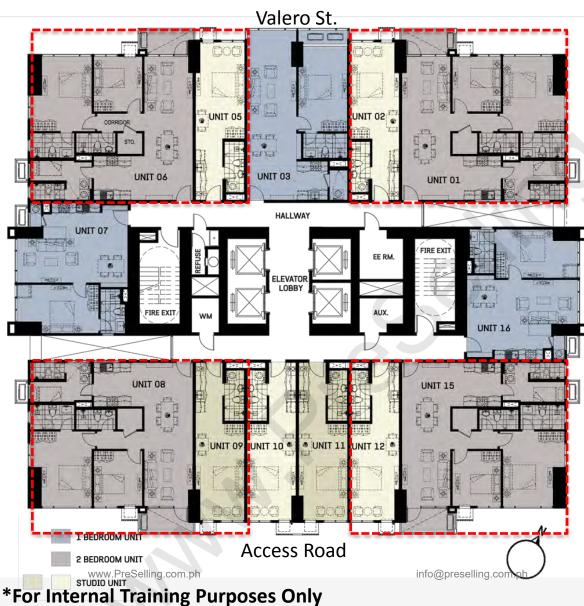


_	Units/ Floor		Size	
Unit Type	Physical	Mktg	Range (sqm)	
Studio	2	2	30	
1BR	3	3	54-65	
3BR	4	4	125	
Regular 3BR	-	-	-	
Investor Suites	-	-	-	
Investor Suites (2BR+S)	4	4	125	
2-Bedroom	4	4	95	
Studio	4	4	30	
Total	13	9		

Floor-to-Ceiling Heights	Amenity Zone
Living/Dining/ Bedroom	At least 2.7m
Kitchen/Utility/ Maid's Room	At least 2.4m

Hallway Width BER) 53,999 883 4593

LOW-ZONE 11TH – 31ST FLOOR



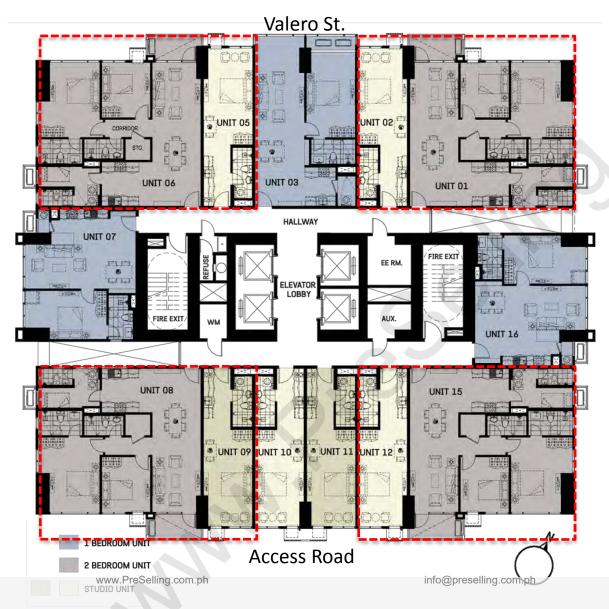
		Units/	Size	
	Unit Type	Physical	Mktg	Range (sqm)
	Studio	2	2	30
	1BR	3	3	54-65
	3BR	4	4	125
	Regular 3BR	-	-	-
	Investor Suites	-	-	-
3	Investor Suites (2BR+S)	4	4	125
	2-Bedroom	4	4	95
7	Studio	4	4	30
_	Total	13	9	

Floor-to-Ceiling Heights	Amenity Zone
Living/Dining/ Bedroom	At least 2.7m
Kitchen/Utility/ Maid's Room	At least 2.4m

Hallway Width BET). 5,399 883 4593

LOW.P.Z.Seling.com E

$11^{TH} - 31^{ST}$ FLOOR



- 2BR and STU units required to be purchased together
- Applicable to the following units:
 - x01 & x02
 - x05 & x06
 - x08 & x09
 - x12 & x15

HIGHPREELIGORINE

 $32^{ND} - 46^{TH}$ FLOOR



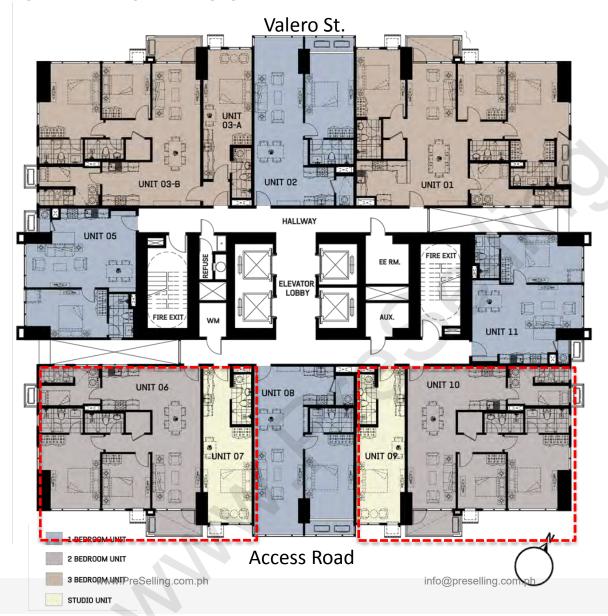
	Units/ Floor		Size
Unit Type	Physical	Mktg	Range (sqm)
Studio	-	-	-
1BR	4	4	54-65
3BR	4	4	125
Regular 3BR	1	1	124- 149
Investor Suites	1	1	125
Investor Suites (2BR+S)	2	2	125
2-Bedroom	2	2	95
Studio	2	2	30
Total	10	8	

Floor-to-Ceiling Heights	High Zone
Living/Dining/ Bedroom	At least 2.7m
Kitchen/Utility/ Maid's Room	At least 2.4m

Hallway (Wid (GLOBE) +63 999 883 4593

HIG WP PRESIDENTE

 $32^{ND} - 46^{TH}$ FLOOR



- 2BR and STU units required to be purchased together
- Applicable to the following units:
 - x06 & x07
 - x09 & x10

INVESTOR SUITES

LOW ZONE x05 & x06

HIGH ZONE x03



EXECUTE ONE

 $47^{TH} - 48^{TH}$ FLOOR

Valero St.



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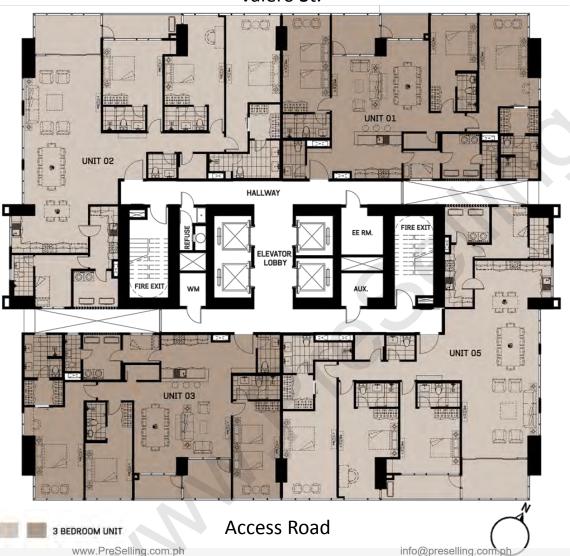
	Units/	Size	
Unit Type	Physical	Mktg	Range (sqm)
Studio	-	-	-
1BR	-	-	-
3BR	4	4	168-222
Regular 3BR	4	4	168-222
Investor Suites	-	-	-
Investor Suites (2BR+S)	-	-	-
2-Bedroom	-	-	-
Studio	-	-	-
Total	4	4	

Floor-to-Ceiling Heights	Executive Zone
Living/Dining/ Bedroom	At least 3.3m
Kitchen/Utility/ Maid's Room	At least 2.7m

PENT PERIOD SE

49TH FLOOR

Valero St.

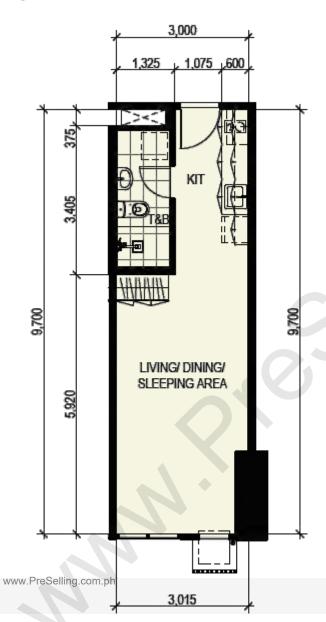


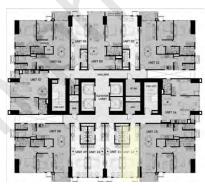
	Units/ Floor		Size	
Unit Type	Physical	Mktg	Range (sqm)	
Studio	-	-	-	
1BR	-	-	-	
3BR	4	4	168-222	
Regular 3BR	4	4	168-222	
Investor Suites	-	-	-	
Investor Suites (2BR+S)	-	-	-	
2-Bedroom	-	-	-	
Studio	-	-	-	
Total	4	4		

Floor-to-Ceiling Heights	Executive Zone
Living/Dining/ Bedroom	At least 3.3m
Kitchen/Utility/ Maid's Room	At least 2.7m

STUP PLAN

LOW ZONE x12





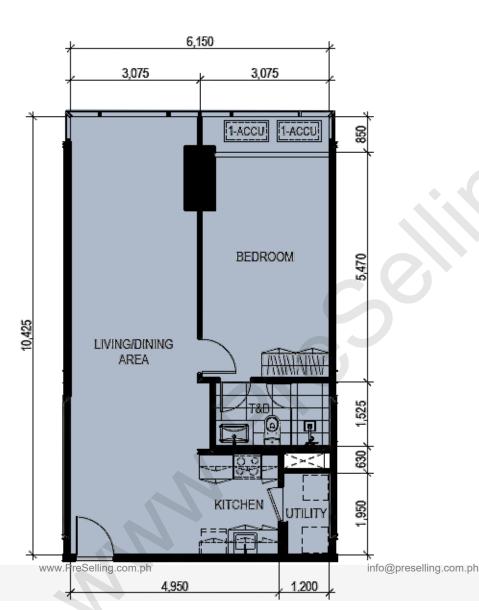
Low Zone Key Plan

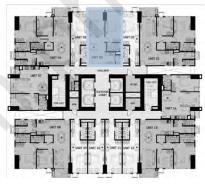
	Area
Living/Dining/Sleeping Area	19 sqm
Kitchen	7 sqm
T&B	3 sqm
Laundry	1 sqm
Total Area	30 sqm

^{*}Approximate sizes only

1BRw(PTSPE 1) UNIT PLAN

LOW ZONE x03





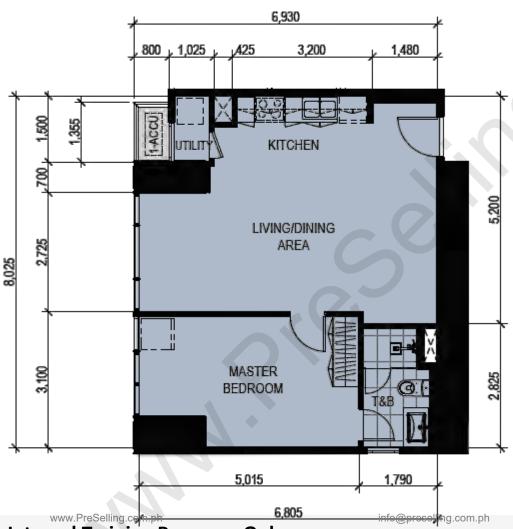
Low Zone Key Plan

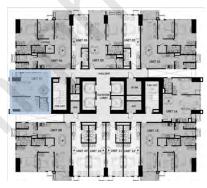
	Area	
Living/Dining	33 sqm	
Kitchen	5 sqm	
Utility room	3 sqm	
Master	19 sqm	
Bedroom		
Master T&B	5 sqm	
Total area	65 sqm	

^{*}Approximate sizes only

1BRw(PIPE 2) UNIT PLAN

LOW ZONE x07





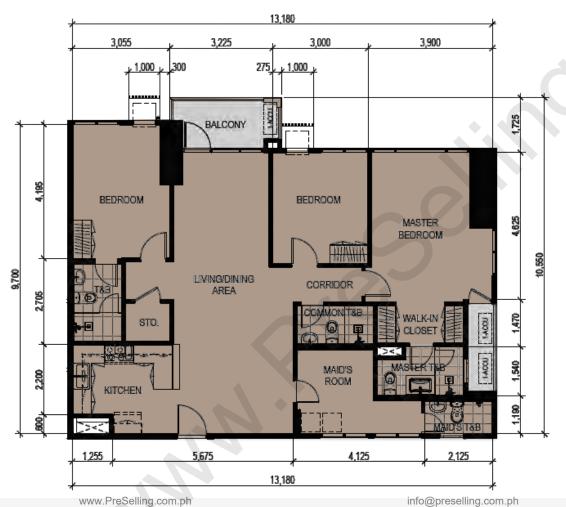
Low Zone Key Plan

	Area	
Living/Dining	26 sqm	
Kitchen	5 sqm	
Utility room	2 sqm	
Master Bedroom	15 sqm	
Master T&B	5 sqm	
AC ledge	1 sqm	
Total area	54 sqm	

^{*}Approximate sizes only

3BR UPT PLAN

HIGH ZONE x01





High Zone Key Plan

*	Area
Living/Dining	36 sqm
Kitchen	9 sqm
Maid's Room/Utility	9 sqm
Maid's Toilet	3 sqm
Storage	2 sqm
Master Bedroom	24 sqm
w/ AC ledge)	
Master T&B	4 sqm
Bedroom-1	13 sqm
Bedroom-1 T&B	4 sqm
Bedroom-2	11 sqm
Common T&B	4 sqm
Balcony	5 sqm
Total area	124 sqm

*Approximate sizes only

*For Internal Training Purposes Only

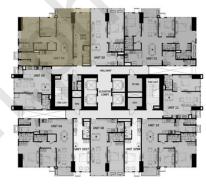
INVESTIGER SUITES

HIGH ZONE x03

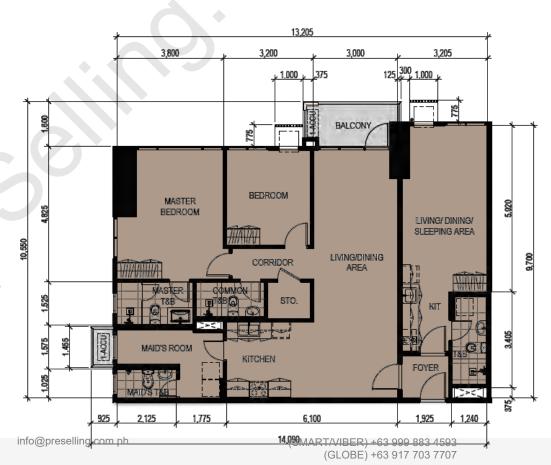
- Special 3BR units (2BR + Studio)
- Built with a foyer to separate the two (2) inner units
- Located at High Zone (32nd to 46th floor only)
- Considered as one (1) unit
- 1 unit = 1 CCT = 1 owner

IDEAL FOR INVESTORS

- Opportunity to generate income from purchased units
- Leasing out of one (1) or both inner unit(s) to third parties is allowed*
 *Applicable to investor suites only



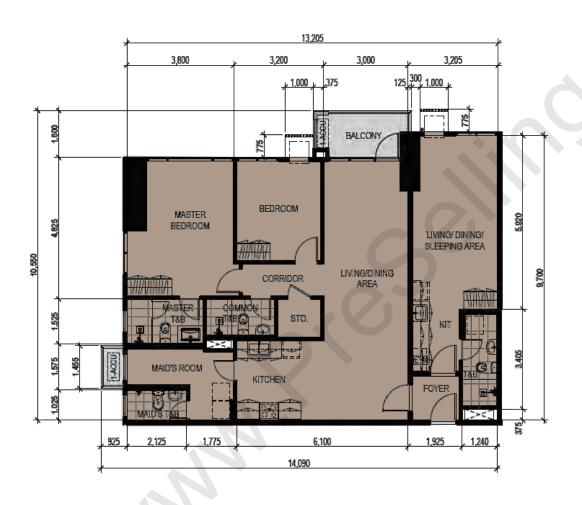
High Zone Key Plan



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INVESTOR SUITES UNIT PLAN

HIGH ZONE x03



	Area
Unit A (2BR)	95 sqm
Living/Dining	31 sqm
Kitchen	9 sqm
Maid's Room/Utility	7 sqm
Maid's Toilet	3 sqm
Storage	2 sqm
Master Bedroom	17 sqm
Master T&B	5 sqm
Bedroom-1	11 sqm
Common T&B	4 sqm
Balcony	5 sqm
AC Ledge	1 sqm
Unit B (STU)	27 sqm
Living/Dining/	17 sqm
Sleeping Area	
Kitchen	6 sqm
T&B	3 sqm
Laundry	1 sqm
Foyer	3 sqm
Total area	125 sqm

UNITED ISHES

Area	Studio	1-Bedroom	2-Bedroom	3-Bedroom	
Living/Dining					
Floor	600x600mm Homogenous Tiles	600x600mm Homogenous Tiles	600x600mm Homogenous Tiles	600x600mm Homogenous Tiles	
Interior Wall	Plastered cement painted finish				
Ceiling	Concrete painted finish	Concrete painted finish	Concrete painted finish	Concrete painted finish	
Bedroom/ Sleeping Area					
Floor	600x600mm Homogenous Tiles	Laminated wood	Laminated wood	Laminated wood	
Interior Wall	Plastered cement painted finish				
Ceiling	Concrete painted finish	Concrete painted finish	Concrete painted finish	Concrete painted finish	
Kitchen					
Floor	600x600mm Homogenous Tiles	600x600mm Homogenous Tiles	600x600mm Homogenous Tiles	600x600mm Homogenous Tiles	
Interior Wall	Plastered cement painted finish				
Ceiling	Gypsum painted finish	Gypsum painted finish	Gypsum painted finish	Gypsum painted finish	

ALVEO

UNITED ISHES

Area	Studio	1-Bedroom	2-Bedroom	3-Bedroom	
T&B					
Floor	300x600mm Homogenous Tiles	300x600mm Homogenous Tiles	300x600mm Homogenous Tiles	300x600mm Homogenous Tiles	
Interior Wall	300x600mm Wall Tiles (full height)	300x600mm Wall Tiles (full height)	300x600mm Wall Tiles (full height)	300x600mm Wall Tiles (full height)	
Ceiling	Gypsum painted finish	Gypsum painted finish	Gypsum painted finish	Gypsum painted finish	
Utility/ Maid's Room					
Floor	N/A	300x300mm Ceramic Tiles	300x300mm Ceramic Tiles	300x300mm Ceramic Tiles	
Interior Wall	N/A	Plastered cement painted finish	Plastered cement painted finish	Plastered cement painted finish	
Ceiling	N/A	Concrete painted finish	Concrete painted finish	Concrete painted finish	
Maid's T&B					
Floor	N/A	N/A	300x300mm Ceramic Tiles	300x300mm Ceramic Tiles	
Interior Wall	N/A	N/A	300x300mm Wall Tiles (1.8 m height)	300x300mm Wall Tiles (1.8m height)	
Ceiling	N/A	N/A info@pres	Concrete painted finish	Concrete painted finish	

ALVEO

UNITED IN ISHES

Area	Studio	1-Bedroom	2-Bedroom	3-Bedroom
Balcony				
Floor	N/A	300x300mm Non-slip Tiles	300x300mm Non-slip Tiles	300x300mm Non-slip Tiles
Interior Wall	N/A	Painted finish with 1.20m high railing	Painted finish with 1.20m high railing	Painted finish with 1.20m high railing
ACCU Ledge				
Floor	N/A	N/A	Cement finish	Cement finish
Interior Wall	N/A	N/A	Painted finish with 1.20m high railing	Painted finish with 1.20m high railing



BUILDING DETAILS

No. of Elevators: 4 elevators

- Passenger 3 elevators
- Passenger/service 1 elevator

No. of Fire Exits: 2 per floor

Building Features:

- 40% glass ratio
- Interior Lobby
- Mail room
- Standby generators for common areas
- Emergency elec. loads during power outage
- Fire alarm and detection system
- Automatic fire sprinkler system
- Water reservoir with separate fire reserves
- 24-hour security services and maintenance
- CCTV cameras
- Proximity card access for elevators
- Centralized sanitary disposal system
- Davit system for unit maintenance

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THE GENTRY RESIDENCES

INDICATIVE PRICING P165k - P175k/sqm

PAYMENT TERMS

Term	Description	DP	MA	Balance	Discount
Standard Ter	ms				
C 95-5	95% Cash in 31-60 days, 5% balance after 1 year	95%	Ō	5% after 1 year	8%
B 20-80	20% DP / 80% thru Bank Financing	20%		80% on the 60 th day	8%
D 50-50(69)	59) 50% DP / 50% over Catch up		50% over 69 mos.	-	3%
D 30-70(69)	30% DP / 70% over Catch up	30%	70% over 69 mos.	-	1%
D 20-80(69)	20% DP / 80% over Catch up	20%	80% over 69 mos.	-	-
Promo Terms (for Investor Suites only)					
P 10- 50(69)-40	10% DP / 50% over 69 mos. / Balance	10%	50% over 69 mos.	40%	-



PAYMENT TERMS

For Investor Suites

Term	Description	DP	MA	Balance	Discount
P 10- 50(69)-40	10% DP / 50% over 69 mos. / Balance	10%	50% over 69 mos.	40%	-

Investor Unit (2BR+S)	Area	%
2-Bedroom	95	76%
Studio	30	24%
Total Area	125	100%



CONSUMETANTS

Masterplanning	Benoy Limited		
Architectural Design	Aidea Philippines, Inc.		
Landscape Design	ASEA		
Structural Design	SY^2 + Associates, Inc.		
Mechanical Design	EcoSolutions		
Electrical Design	EcoSolutions		
Fire Protection, Sanitary, and Plumbing Design	EcoSolutions		
Lift Consultant	IEEI		
Project Management & General Contractor	Makati Development Corp. (MDC)		
Property Management	Ayala Property Management Corp. (APMC)		



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Top Reasons to Invest

THE GENTRY ADDRESS

At the heart of the MCBD and within Salcedo Village

– the Forbes Park of Condo Living

UNMATCHED OPPORTUNITY

Rare and much awaited opportunity to own a piece of MCBD and Salcedo

MULTI-USE & INTEGRATED

Prestigious living experience due to integration of residential, retail and office components

INVESTMENT POTENTIAL

High value appreciation; Ayala Land and Alveo land

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*For Internal Training Purposes Only

