



**THE SPINNAKER AT CLUB LAIYA**  
**PROMO TERMS & DISCOUNT**  
 FOR FIRST 50 BUYERS ONLY UNTIL FEBRUARY 15, 2023

Unit Type	1 BR (Bi-Level)	1 BR (Bi-Level)	1 BR (Bi-Level)
Floor No.	15	15	15
Unit No.	B	B	B
TOTAL Floor Area in sqm	70.2	70.2	70.2
SELLING PRICE (VAT INCLUSIVE)	20,989,800.00	20,989,800.00	20,989,800.00
<b>OUTRIGHT DISCOUNT</b>	<b>4,197,960.00</b>	<b>3,148,470.00</b>	<b>2,098,980.00</b>
<b>NET SELLING PRICE</b>	<b>16,791,840.00</b>	<b>17,841,330.00</b>	<b>18,890,820.00</b>
<b>PAYMENT TERMS</b>			
	<b>CASH</b>	<b>DEFERRED</b>	<b>BANK FINANCING</b>
	CASH PAYABLE WITHIN 30 DAYS	48 MONTHS, NO INTEREST	35% DOWNPAYMENT IN 48 MONTHS, 65% LUMP SUM
	<b>20%</b>	<b>15.0%</b>	<b>10%</b>
<b>RESERVATION FEE</b>	<b>100,000.00</b>	<b>100,000.00</b>	<b>100,000.00</b>
1st	16,691,840.00	369,611.04	135,662.23
2nd		369,611.04	135,662.23
3rd		369,611.04	135,662.23
4th		369,611.04	135,662.23
5th		369,611.04	135,662.23
6th		369,611.04	135,662.23
7th		369,611.04	135,662.23
8th		369,611.04	135,662.23
9th		369,611.04	135,662.23
10th		369,611.04	135,662.23
11th		369,611.04	135,662.23
12th		369,611.04	135,662.23
13th		369,611.04	135,662.23
14th		369,611.04	135,662.23
15th		369,611.04	135,662.23
16th		369,611.04	135,662.23
17th		369,611.04	135,662.23
18th		369,611.04	135,662.23
19th		369,611.04	135,662.23
20th		369,611.04	135,662.23
21st		369,611.04	135,662.23
22nd		369,611.04	135,662.23
23rd		369,611.04	135,662.23
24th		369,611.04	135,662.23
25th		369,611.04	135,662.23
26th		369,611.04	135,662.23
27th		369,611.04	135,662.23
28th		369,611.04	135,662.23
29th		369,611.04	135,662.23
30th		369,611.04	135,662.23
31st		369,611.04	135,662.23
32nd		369,611.04	135,662.23
33rd		369,611.04	135,662.23
34th		369,611.04	135,662.23
35th		369,611.04	135,662.23
36th		369,611.04	135,662.23
37th		369,611.04	135,662.23
38th		369,611.04	135,662.23
39th		369,611.04	135,662.23
40th		369,611.04	135,662.23
41st		369,611.04	135,662.23
42nd		369,611.04	135,662.23
43rd		369,611.04	135,662.23
44th		369,611.04	135,662.23
46th		369,611.04	135,662.23
47th		369,611.04	135,662.23
48th		369,611.04	135,662.23
49th			12,279,033.00
<b>TRANSFER FEES 4% OF NCP</b>	<b>671,673.60</b>	<b>713,653.20</b>	<b>755,632.80</b>