



PLAYA LAIYA INVESTMENT PROPOSAL
APRIL 1 - 30, 2021 PROMO TERMS & DISCOUNT

Phase	3F	3F	3F	3F	3F	3F	3F
Block #	83	83	83	83	83	83	83
Lot #	17	17	17	17	17	17	17
Area in sqm	306	306	306	306	306	306	306
Price per sqm	23,200	23,200	23,200	23,200	23,200	23,200	23,200
SELLING PRICE (VAT INCLUSIVE)	7,099,200.00	7,099,200.00	7,099,200.00	7,099,200.00	7,099,200.00	7,099,200.00	7,099,200.00
OUTRIGHT DISCOUNT	1,419,840.00	1,064,880.00	709,920.00	709,920.00	354,960.00	354,960.00	
NET SELLING PRICE	5,679,360.00	6,034,320.00	6,389,280.00	6,389,280.00	6,744,240.00	6,744,240.00	7,099,200.00

PAYMENT TERMS	CASH	DEFERRED: 24 MONTHS	DEFERRED: 36 MONTHS	BANK FINANCING: 24 MONTHS	BANK FINANCING: 36 MONTHS	INSTALLMENT: 24 MONTHS	INSTALLMENT: 36 MONTHS
	CASH PAYABLE WITHIN 30 DAYS	24 MONTHS STRAIGHT, NO INTEREST	5% SPOT DP, 95% IN 36 MONTHS, NO INTEREST	5% SPOT DP, 15% IN 24 MONTHS, 80% LUMP SUM / BANK FINANCING	5% SPOT DP, 15% IN 36 MONTHS, 80% LUMP SUM / BANK FINANCING	20% DP IN 24 MONTHS, 80% LUMP SUM / BANK FINANCING	20% DP IN 36 MONTHS, 80% LUMP SUM / BANK FINANCING
OUTRIGHT DISCOUNT IN %	20%	15%	10%	10%	5%	5%	0%
RESERVATION FEE	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00
1st	5,629,360.00	249,346.67	269,464.00	269,464.00	287,212.00	54,118.67	38,051.11
2nd		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
3rd		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
4th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
5th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
6th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
7th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
8th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
9th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
10th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
11th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
12th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
13th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
14th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
15th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
16th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
17th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
18th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
19th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
20th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
21st		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
22nd		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
23rd		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
24th		249,346.67	168,606.00	39,933.00	28,101.00	54,118.67	38,051.11
25th			168,606.00	39,933.00	28,101.00	5,395,392.00	38,051.11
26th			168,606.00	5,111,424.00	28,101.00		38,051.11
27th			168,606.00		28,101.00		38,051.11
28th			168,606.00		28,101.00		38,051.11
29th			168,606.00		28,101.00		38,051.11
30th			168,606.00		28,101.00		38,051.11
31st			168,606.00		28,101.00		38,051.11
32nd			168,606.00		28,101.00		38,051.11
33rd			168,606.00		28,101.00		38,051.11
34th			168,606.00		28,101.00		38,051.11
35th			168,606.00		28,101.00		38,051.11
36th			168,606.00		28,101.00		38,051.11
37th			168,606.00		28,101.00		5,679,360.00
38th					5,395,392.00		
TRANSFER FEES 4% OF NCP	227,174.40	241,372.80	255,571.20	255,571.20	269,769.60	269,769.60	283,968.00

